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Hospital	City / Town	County	Teaching Status [1]	Fiscal Year End	Number of Months Data		
Beth Israel Deaconess Hospital - Needham	Needham	Norfolk	Nonteaching	09 / 30	12		
Financial Performance Indicators	FY05	FY06	FY07	FY08	FY09	MA Industry Median FY09	NorthEast US Median FY08 [2]
<b>Profitability</b>							
Operating Margin	-0.02%	0.40%	1.36%	1.39%	3.36%	1.9%	0.9%
Non-Operating Margin	0.00%	0.00%	0.66%	0.40%	0.33%	0.2%	0.07%
Total Margin	-0.02%	0.40%	2.02%	1.79%	3.69%	2.2%	0.9%
Operating Surplus (Loss)	(\$8,334)	\$151,400	\$584,449	\$634,108	\$1,634,698	---	---
Total Surplus (Loss)	(\$8,334)	\$151,400	\$867,564	\$818,552	\$1,795,560	---	---
<b>Liquidity</b>							
Current Ratio	0.82	0.81	0.95	1.01	1.03	1.50	1.55
Days in Accounts Receivable	38.84	40.24	38.95	39.12	34.87	40	46.2
Average Payment Period	65.74	62.59	59.84	67.60	81.26	57	60.3
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]					6.21	3.0	2.7
Cashflow to Total Debt [4]				6.36%	8.34%	20.4%	12.5%
Equity Financing	64.60%	65.63%	67.77%	32.43%	35.23%	37.9%	47.9%
<b>Other</b>							
Total Net Assets	\$13,117,073	\$14,136,991	\$17,009,259	\$20,009,350	\$23,476,387	---	---
Assets Whose Use is Limited	\$3,535,760	\$3,975,355	\$3,685,602	\$31,718,206	\$13,977,588	---	---
Net Patient Service Revenue [5]	\$33,399,743	\$36,861,385	\$42,036,638	\$45,120,671	\$47,998,634	---	---

### FY09 filing based on hospital's audited financial statements

Data Sources: FY05 - FY09 data drawn from DHCFP annual filing and are reconciled to Audited Financial Statements or to hospitals supporting documentation. DHCFP filings may not reflect all financial resources available to a hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information should be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.  
Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

#### Notes:

- [1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.  
[2] NE US Median data from The "Almanac of Hospital Financial & Operating Indicators.", 2010 INGENIX.  
[3] Blank values indicate a facility with no current long term debt in the period covered.  
[4] Blank values indicate a facility with no long term debt net of current portion in the period covered.  
[5] Net Patient Service Revenue includes Premium Revenue.